

Nana Sompā Mixed Farms

FOOD FOR PROGRESS (FFPR) Learning Event





Nana Sompá Mixed Farms

- ▶ *Nana Sompá Mixed Farms is a poultry business located in Abesim in the Sunyani Municipality of the Bono region. The business is into poultry production and operates a commercial feedmill*
 - *About 15 other poultry farmers mix their feed at the feedmill*
- ▶ *The business started with 500 layers and currently has over 8,000 layers*
- ▶ *Started a maize outgrower scheme in 2010 with 5 farmers*
- ▶ *Currently has 20 maize outgrowers*

Key interventions received

- ❖ *Review of internal systems to improve efficiency*
- ❖ *GPP's Matching grant to set up revolving fund to support maize outgrowers*
- ❖ *Matching grant to acquire additional feed mixer and grinder to provide milling services to other poultry producers*
- ❖ *Capacity building in:*
 - *Records keeping*
 - *Maize production and outgrower management*
 - *Warehouse management*
 - *Post harvest handling and management*
 - *Biosecurity and disease prevention*

Impact of interventions

- ▶ *Improved knowledge of staff on management of outgrower systems*
 - *Introduction of written contracts*
 - *Provision of inputs to outgrowers instead of cash*
- ▶ *More organized outgrowers*
 - *Training of outgrowers in group dynamics*
 - *Training of outgrowers in financial management*
- ▶ *Increased recovery rate from outgrowers*
- ▶ *Increased volumes of maize from outgrowers*
- ▶ *Increased employment along the value chain*

Way Forward

- ▶ ***Ensure that revolving fund money is treated separately from other funds***
- ▶ ***Continue to engage the services of the Extension Officer***
- ▶ ***Work more with the leadership of the outgrowers to increase recoveries and recruitment of potential outgrowers***
- ▶ ***Continue to provide required inputs instead of cash***
- ▶ ***Resort to the law as a last resort to recover from defaulting outgrowers***