

## Growing in Excellence – The Story of Run on Time Engineering

**USAID** trainings assist **SME** to grow in Excellence.



Roland taking US Ambassador Robert Jackson and other visitors on a tour of his premises.



Roland (far right) with other guest speakers at the 2017 Ghana Skills Gap Summit

"The race is not a sprint, it has been a marathon! I can now boast of being in the good books of key contractors like GE Oil & Gas and Yinson Productions"

- Roland Quainoo CEO, Run on Time Engineering

Telling Our Story
U.S. Agency for International Development
Washington, DC 20523-1000
http://stories.usaid.gov

Run On Time Engineering Limited is an engineering and fabrication business that has demonstrated success after adopting the business resources and learnings provided during various Ghana SCD Program trainings.

Roland Quainno, the CEO of Run On Time Engineering Limited, previously limited his business to serving the mining sector and was hesitant in allowing NGOs and other donor programs to enter into his business space and provide support. However, after much persistence from the Ghana SCD Program team where he saw how their passion for excellence and potential for growth matched his own, Mr. Quainno sampled a number of SCD training and events, including Environment Health & Safety (EHS), Quality Management Systems (QMS), and Business Development trainings.

After attending the trainings, Mr. Quainno wasted no time implementing the knowledge he acquired and shared his lessons learned with his employees. To date, Run On Time has put in place various procedures for both visitors and workers who enter his premises:

- His premises are now well structured with a security login and training room for staff
- Staff go through consistent training to upgrade their knowledge on industry trends
- Staff are also required to read books from the internal library for 30 minutes each day to encourage learning
- Audits have been completed including ISO 9001 and OHSAS 18001 and the company is also in the process of acquiring Petroleum Commission registration.

Due to his desire to grow and passion for excellence, Mr. Quainno's business was recently selected for the General Electric (GE) SME Development Program. Due to his accomplishments, Mr. Quainno was also invited to share his experiences at various conferences including the CWC Oil and Gas Summit and Ghana Skills Gap Summit.

He is a focused and determined business leader that has demonstrated that success comes from hard work and learning adaptations. His determination and success has not been overlooked by forward-thinking individuals, including the US Ambassador Robert Jackson who, after a visit to the Run On Time facilities commented that the confident glowing Roland, without a doubt, exhibits full potential for growth.